



Dear Supplier,

We are merging our two operative companies BPW Kraatz Oy and Trailcon Oy in to one company BPW Kraatz Oy. More information of the merger can be found on our websites www.kraatz.fi and www.trailcon.fi.

Starting 1 January 2021 the newly formed company BPW Kraatz Oy (VAT FI 01045059) will include both Original Equipment and AM-After sales services as separate business units.

We kindly ask You to pay attention to the following information and procedures, which affect operations between our two companies.

- A new client to be established in the supplier ERP-system.
 - **BPW Kraatz Oy VAT: FI 01045059**
- New bank and invoicing details starting **1.1.2021**
 - e-Invoices - Operator OpusCapita Solutions Oy, ID E204503
 - Former BPW Kraatz Oy VAT FI 26306059 – **Original Equipment: OVT 003701045059001**
 - Former Trailcon Oy VAT FI 07742023 – **AM - After Sales: OVT 003701045059002**
- Bank details starting **1.1.2021**
 - BPW Kraatz Oy OE Business unit: FI4515743000000834 (NDEAFIHH)
 - BPW Kraatz Oy AM - After Sales services Business unit: FI0712203000220042 (NDEAFIHH)
- For product claims, warranty issues and credit notes starting **1 January 2021** we will use the following identification codes:
 - Warranty / claims – AM - After Sales services (former Trailcon Oy)
Warranty and claim cases starting with TT and TR
 - Warranty / claims – OE (former BPW Kraatz Oy)
Warranty and claim cases starting with KT and KR

Deliveries in 2020

BPW Kraatz Oy (VAT FI 26306059) and Trailcon Oy (VAT FI 07742023) operate as separate companies up to the end of year 2020 placing orders and receiving shipments.

- Orders which the Supplier can deliver and invoice in 2020, will be addressed to the company that has placed the order (BPW Kraatz Oy or Trailcon Oy).
- Orders and deliveries which can not be delivered in 2020, the Supplier needs to confirm the order(s) to the new company BPW Kraatz Oy (VAT FI 01045059). The invoice will also be made to the new BPW Kraatz Oy.
- Orders with requested delivery time after 1.1.2021 will be confirmed to and invoiced from the new company BPW Kraatz Oy (VAT FI01045059).

Marking of shipments starting 1 January 2021

The Supplier marks the deliveries and packing lists in a clear and visible way either AM or OE based on which Business unit the order is placed from

- Original equipment (former BPW Kraatz Oy VAT FI 26306059) marked as **OE**
- AM - After sales services (former Trailcon Oy VAT FI 07742023) marked as **AM**